

6/5/2020 Chesapeake Bay Foundation - Keystone 10 Million Trees Partnership 2021 RFP Bid Criteria Form

Measuring Criteria	Weighting	Notes/Comments	Weighting Categories
Tree Cost	High	Example: Lowest Cost = 5/5; Highest Cost = 0/5	60% of Weight - Price and Delivery Per Mile Cost/Shipping Cost
Stake Cost	High	Example: Lowest Cost = 5/5; Highest Cost = 0/5	
Shelter Cost	High	Example: Lowest Cost = 5/5; Highest Cost = 0/5	
Delivery Per Mile Cost	High	Example: Lowest Cost = 5/5; Highest Cost = 0/5	
Shelter/Stake Vendors only: Sustainable Forestry Stakes/Lifecycle, (related to #5)	Medium	Example: Sustainable Forestry Stakes = 5	30% of Weight - Operations and Sustainability
Seed/Tree Regions (related to #3)	Medium	Example: Seeds Sourced In Pa = 5/5; Seed Source Unknown Or Sourced Outside Mid Atlantic Region = 0/5	
Location Trees Will Be Grown/Nursery Location (related to #3)	Medium	Example: Trees Grown In Pa During Entirety Contract = 5/5; Trees Transported From Pa/Mid Atlantic To Outside Of Region During 2020-2022 Contract=0/5	
Sustainability and/or Conservation Plan (related to #4)	Medium	Example: Description Of Sustainability And/Or Conservation Plan With Metrics And Execution Noted = 5/5	
Ability to meet Federal Uniform Guidance Regulations (related to #6)	Medium	Example: Confirmed Ability To Meet Federal Uniform Guidance Regulations = 5/5	
Current Balance Sheet or Audited Financial Statement Review (related to proposal submission requirements)	Medium	Example: Current Balance Sheet And/Or Audited Financial Statement Provided Shows Business Is In Good Financial Standing = 5/5 (Refer To Q&A For Alternative Submission Options For Finances	
Delivery Capabilities	Medium	Example: Delivery Service Or Delivery Referral Provided = 5	
CBF Working & Partner Relationship	Medium	Example: Within The Past 3 Years, The Vendor Has > 1 Year Of Experience With Cbf/K10 Partners And Demonstrates An Active Interest In The Program. = 5/5 Note: At The End Of Every Planting Season, Cbf Issues A Survey To All Partners Who Receive Trees And Supplies To Respond Based On Vendor Quality Of Trees, Service, And Delivery. These Survey Responses Are Factored Into This Category, However, To Receive A Score In The Overall Category, A Vendor Is Not Required To Have Contracted With Us Before; See Above.	

Relevant Projects Completed (related to question #2)	Low	Example: Existing Working Relationship With A Keystone 10 Million Trees Partner And/Or Cbf Or Relevant Riparian Buffer Projects In Pa = 5/5	10% of Weighting - Other	
Variety of Trees that Can be Grown at Facility (related to #3)	Low	Example: Highest # Of Varieties Offered To Grow = 5/5 No Information Provided = 0		
Small, Women, Veteran, Diverse, Non-Profit- or minority-owned (related to minority participation)	Low	Small, Women, Minority, Diverse, Veteran Or Non-Profit. Requires Meeting Guidelines Below And Documentation Must Be Provided= 5/5 Follows Dgs.Pa.Gov Guidelines: Small Business Must Provide Info Verifying: <ul style="list-style-type: none"> •Employing No More Than 100 Full-Time Equivalent Employees. •Not Exceeding Three-Year Average Gross Revenues Of \$38.5 Million, Regardless Of Business Type. For Other Considerations We Will Accept Small Diverse Business Verification From: Unified Certification Program (Ucp) This Links To The Pa Ucp. Any State'S Ucp Certification Accepted. <ul style="list-style-type: none"> •Woman'S Business Enterprise National Council (Wbenc) •National Minority Supplier Development Council (Nmsdc) •United States Small Business Administration (Sba) 8(A) Program •Vets First Verification Program At Vetbiz.Gov •Disability:In (Formerly Us Business Leadership Network (Usbln)) •National Gay & Lesbian Chamber Of Commerce (Nglcc) For Non-Profit Please Provide Irs Non-Profit Status		