

6/5/2020 Chesapeake Bay Foundation - Keystone 10 Million Trees Partnership Forward Contract Bid Criteria Form

Measuring Criteria	Weighting	Notes/Comments *General Note* If No Information Is Submitted For The Measuring Criteria Below Bidder Will Receive 0 Points In That Category.	Weighting Categories
Price	High	Example: Lowest Cost = 5/5; Highest Cost = 0/5	60% of Weight - Price and Delivery Per Mile Cost/Shipping Cost
Delivery Per Mile Cost/Shipping Cost	High	Example: Lowest Cost = 5/5; Highest Cost = 0/5	
Location Trees Will Be Grown/Nursery Location (related to #3)	Medium	Example: Trees Grown In Pa During Entirety Contract = 5/5; Trees Transported From Pa/Mid Atlantic To Outside Of Region During 2020-2022 Contract=0/5	30% of Weight - Operations
Seed Regions (related to #3)	Medium	Example: Seeds Sourced In Pa = 5/5; Seed Source Unknown Or Sourced Outside Mid Atlantic Region = 0/5	
Sustainability and/or Conservation Plan (related to #4)	Medium	Example: Description Of Sustainability And/Or Conservation Plan With Metrics And Execution Noted = 5/5	
Ability to meet Federal Uniform Guidance Regulations (related to #5)	Medium	Example: Confirmed Ability To Meet Federal Uniform Guidance Regulations = 5/5	
Current Balance Sheet or Audited Financial Statement Review (related to proposal submission requirements)	Medium	Example: Current Balance Sheet And/Or Audited Financial Statement Provided Shows Business Is In Good Financial Standing = 5/5 (Refer To Q&A For Alternative Submission Options For Finances)	

Relevant Projects Completed (related to question #2)	Low	Example: Existing Working Relationship With A Keystone 10 Million Trees Partner And/Or Cbf Or Relevant Riparian Buffer Projects In Pa = 5/5	10% of Weight - Other
Variety of Trees that Can be Grown at Facility (related to #3)	Low	Example: Highest # Of Varieties Offered To Grow = 5/5	
Delivery Capabilities	Low	Example: Delivery Service Or Delivery Provided Or Delivery Carrier Referral Offered= 5/5	
Small, Women, Diverse, Non-Profit- or minority-owned (related to minority participation)	Low	Small, women, minority, diverse, veteran Or Non-Profit. Requires Meeting Guidelines Below And Documentation Must Be Provided= 5/5 Follows Dgs.Pa.Gov Guidelines: Small Business Must Provide Info Verifying: <ul style="list-style-type: none"> •Employing No More Than 100 Full-Time Equivalent Employees. •Not Exceeding Three-Year Average Gross Revenues Of \$38.5 Million, Regardless Of Business Type. For Other Considerations We Will Accept Small Diverse Business Verification From: Unified Certification Program (Ucp) This Links To The Pa Ucp. Any State'S Ucp Certification Accepted. <ul style="list-style-type: none"> •Woman'S Business Enterprise National Council (Wbenc) •National Minority Supplier Development Council (Nmsdc) •United States Small Business Administration (Sba) 8(A) Program •Vets First Verification Program At Vetbiz.Gov •Disability:In (Formerly Us Business Leadership Network (Usbln)) •National Gay & Lesbian Chamber Of Commerce (Nglcc) For Non-Profit Please Provide Irs Non-Profit Status	
CBF Working & Partner Relationship	Low	Example: Within The Past 3 Years, The Vendor Has > 1 Year Of Experience With Cbf/K10 Partners And Demonstrates An Active Interest In The Program. = 5/5 Note: At The End Of Every Planting Season, Cbf Issues A Survey To All Partners Who Receive Trees And Supplies To Respond Based On Vendor Quality Of Trees, Service, And Delivery. These Survey Responses Are Factored Into This Category, However, To Receive A Score In The Overall Category, A Vendor Is Not Required To Have Contracted With Us Before; See Above.	